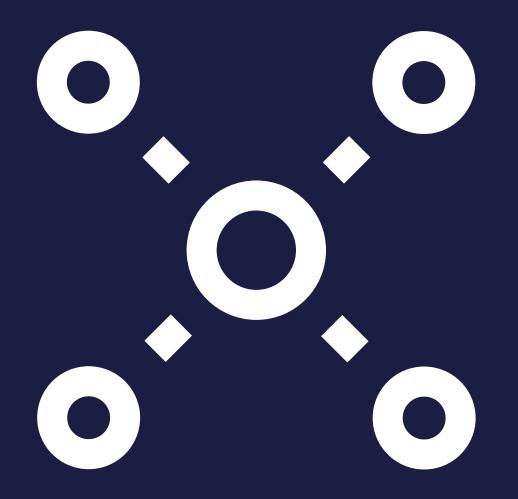




Hire Complete visibility of all third-party rental items





Hire provides two functions, it can be a hire rental management tool for a rental company or from a operator perspective, provide consolidated visibility and tracking of all offshore third-party rental items.



Driving waste out of the material hire cycle



Cost management

Consolidated visibility of total costs associated with hire items, including costs for items marked as out of certification or past the agreed return date. Data can be viewed as a total across multiple assets or segregated by vendor or location.



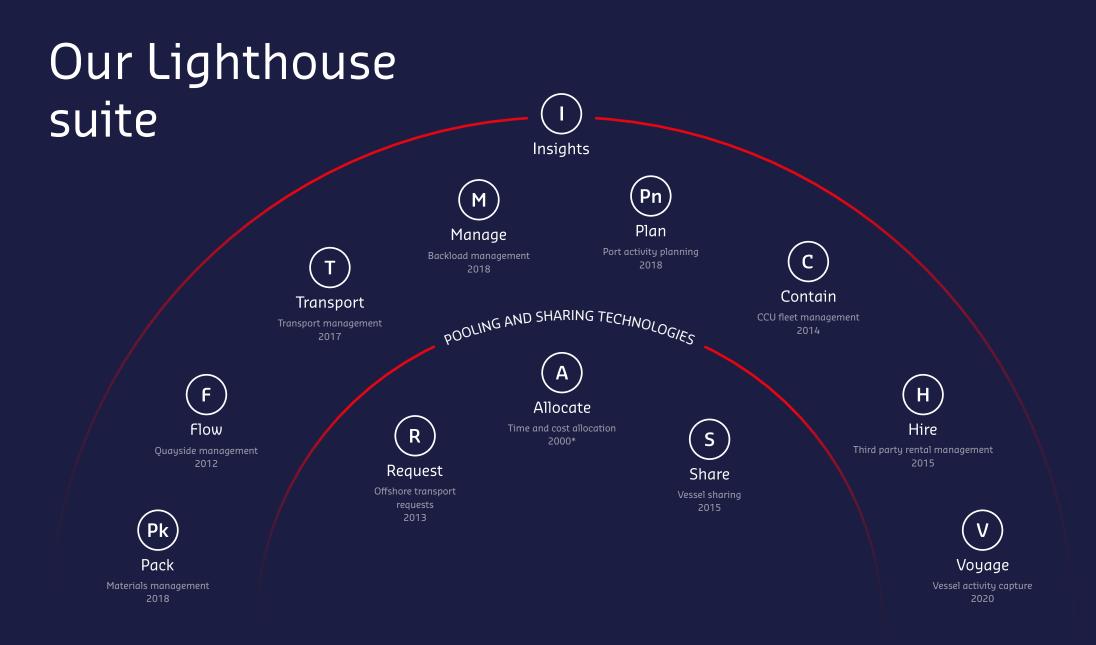
High-cost rental tracking

Set flag against high-cost rental items and view status and cost through dedicated high-cost rental report.



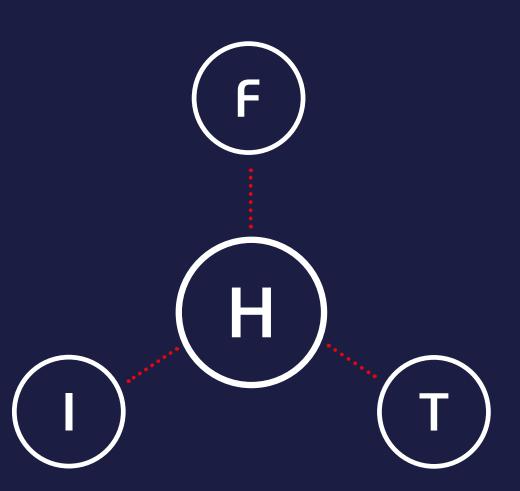
Receipt and dispatch

Offshore function allows items to be received or dispatched using barcode feature. Hire also provides visibility of items due for return in the next 3/7 days to support cargo return planning.



Hire integrates seamlessly

Hire can be used as a standalone application or integrated with Flow and Transport for more detailed rental item status and automatic 'off-hiring' based on events in line with commercial terms.



Equipment hires

Third party rentals can be tagged as high cost or high priority for targeted event management, by project, vendor, or offshore installation.

Consolidation of all third party rentals visible through centralised collation of all vendor items.

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PAGE 1 OF 45					TOTAL I	EMS: 8	95											« 1 2	2 3	4 5	»
Client Offshor Locatio		Hire Id	Manifest	PO No.	Description	Serial No.	Qty	Unit	Unit Cost	Cost Period	Line Cost	P0 Currency	On-Hired	Arrival Date	Expctd. Return Date	Off-Hired	Days Rental	Days Overdue	High Cost	High Priority	
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Intelligent FOXTRO	T Vendor_2			159753	BEAM CLAMP 3 TON TIGER BCU-0300		1	ltem	125000.00	per Day	125000.00	GBP	26-Nov-2018	28-Nov-2018	01-Jan-2019	-	564	527	Ν	Y	Details
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Intelligent JULIET	E Vendor_2	R459Vendor_2		4339794	WRENCH IMPACT AIR 1/2" SQUARE DRIVE		1	item	1.00	per Day	1.00	GBP	24-Mar-2017	-	22-Sep-2017	-	1176	993	Ν	Ν	Details
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Intelligent JULIET	'E Vendor_2	R480Vendor_2		5142188	GUN NEEDLE AIR		1	item	1.00	per Day	1.00	GBP	24-Mar-2017	-	22-Sep-2017	-	1176	993	Ν	Ν	Details

Hire details

Cient EQUIPMENT HIRE On-Hired Date Offshore Location ltem 26-NOV-2018 INTELLIGENT OIL FOXTROT WRENCH EQUIPMENT HIRE DETAILS Hire Info Master data captured includes 159753 On-Hired 26-Nov-2018 PO No 💬 Create Note Planned Arrival 28-Nov-2918 P0 Originator Geenesh Basdeo project, asset, PO number and Expected Return 30-Nov-2018 PO Line No. 2 Print Barcode Off-Hired 09-Jun-2020 Quantity 1 Item Days On Hire 562 Line Cost 12500.00 GBP per commercial information. Days Overdue 557 Day Item Information Description WRENCH IMPACT AIR 1/2" SQUARE DRIVE Vendor Vendor_2 Item / PartNo. Wrench Vendor Manifest Serial No. Certification Date 19-Nov-2018 Certification Expiry Date 02-Jan-2019 Offshore Information Received 06-Jun-2019 Vessel-Out Bourbon Rainbow CCU-Out AMD 2210 Dispatch Vessel-In CCU-In • Easy filtering of rentals to allows Location on Platform Main Deck focus on High Cost Rental 'estate'. Additional Info Comments High Cost 🗙 High Priority ~ Tracking 4833-7AA91-8226-I Barcode 4833-7AA91-8226-I Back to Hire List EQUIPMENT HIRE EVENTS Event Otv. Details • Full auditable trail of hire details. Contract OffHired Intelligent Oil / FOXTROT 09-Jun-2020 OffshoreReceived 1 06-Jun-2019 Bourbon Rainbow / AMD 2210 C OnHired 26-Nov-2018 Intelligent Oil / FOXTROT

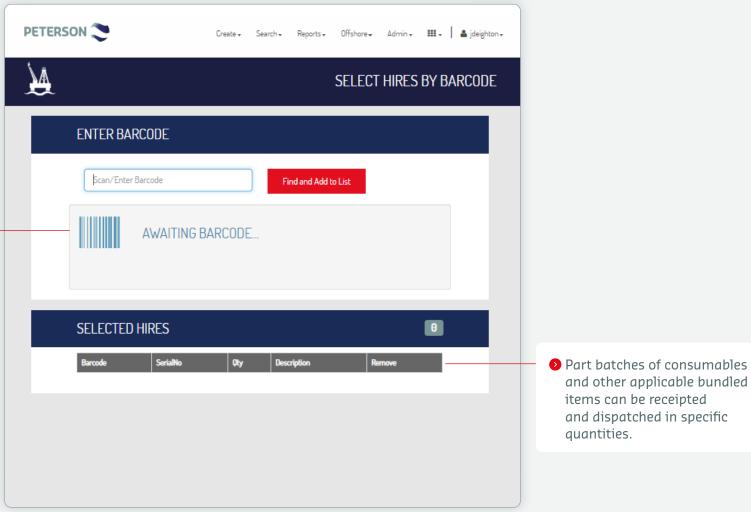
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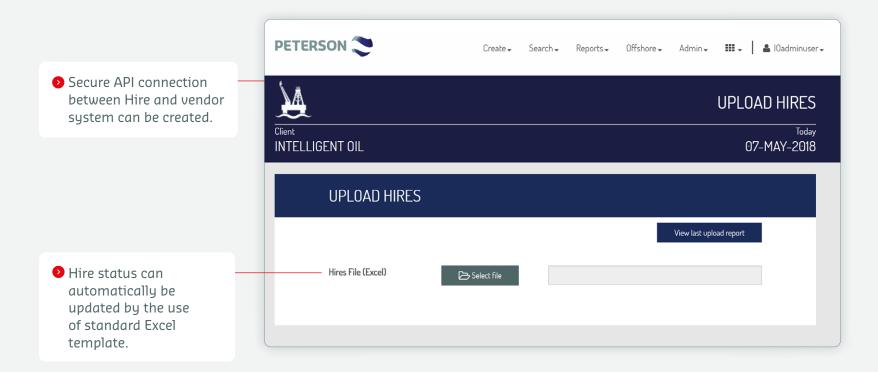
Barcode element optimises receipt and despatch processes.

Barcode support

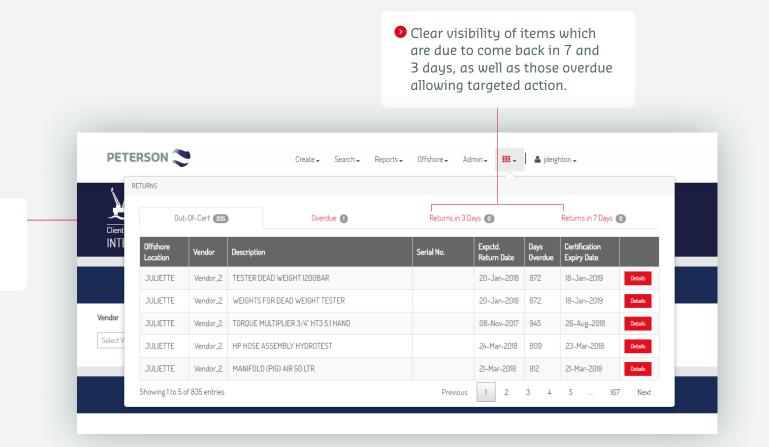
Barcode generation at hire creation of hire, and barcode recognition at receipt offshore and despatch.



Vendor integration

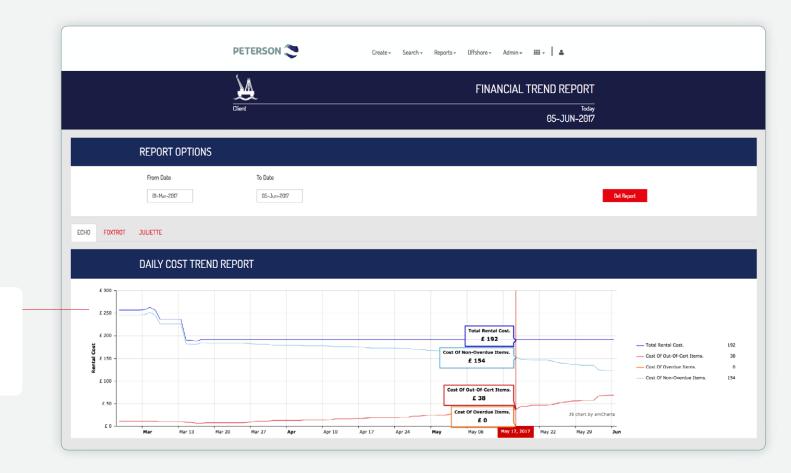


Dashboard



Time intervals can be customised to meet the needs of the client's KPIs.

Financial trend



Financial trend and status reports allows for evaluation of day rates and trends by asset and project.

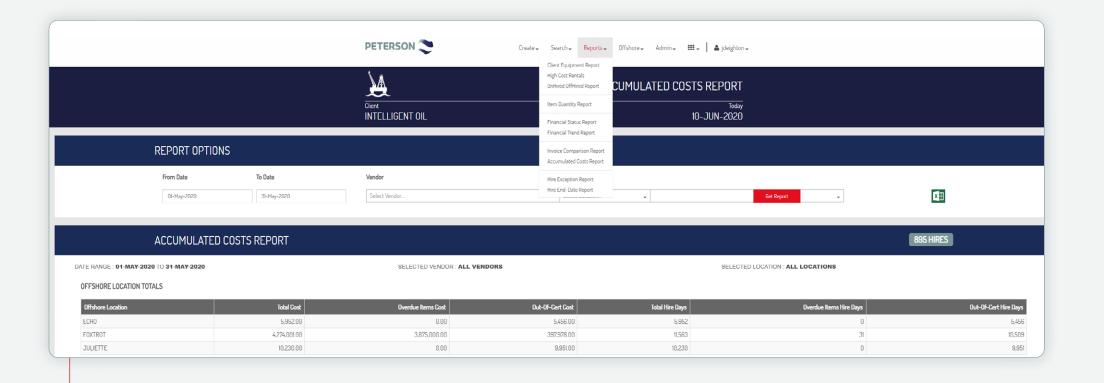
Reporting

Dedicated reporting options covering:

- + Client equipment report
- + On hired, off hired rentals
- + High cost rentals

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Reporting



Dedicated reporting options covering:

- + Financial status report
- + Financial trend report
- + Invoice comparison reporting
- + Cumulated cost reporting

Hire case study





Peterson developed Hire in early 2016 after spending time with our customers to analyse and understand the challenges and weaknesses in their supply chains.

Hire allows our clients to gain a consolidated view over all their rentals, split by offshore location, enabling better decision making and driving down over-run costs and the duplication of equipment.

The application covers the end-to-end management of the asset hiring process, providing visibility and transparency of asset location and status.

Hire integrates with vendors' business systems, providing real time asset on / off hire status, as well as allowing offshore personnel to 'receive' equipment to a location and 'ship' back to shore.

Users can add additional information, such as outbound CCU and vessel information, to a hire record through a simple but secure web-based solution to provide full process management across the lifecycle of the hire.

The Challenge

Following an internal review, our client identified a gap in their ability to track the costs associated with third party rentals across numerous assets, and more importantly the costs associated with the late return of rental equipment.

Following discussions with Peterson it was identified that the Hire application could support the client in their need for clearer visibility.

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The Solution

An initial four-month Hire pilot was undertaken, initially on a single offshore installation, where key business drivers were established by the client and agreed with Peterson. These included:

- Reducing rental materials not required through faster backloading
- Providing a means to compare invoices
- Improving offshore productivity by reducing materials that arrive offshore with missing or incomplete certification



ITEM QUANTITY REPORT					27	1
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INVOICE COMPARISON	REPORT - Summary			865
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Working with key business stakeholders and engagement with an initial set of vendors, identified by the client, Hire was immediately able to demonstrate results on the three key business drivers detailed below:

1. A reduction of rental materials not required through faster backloading

Provision of hire information directly from the vendor into Hire allows the application to quantify the cost of items which are returned after the expected return date, clearly highlighting the impact on the client's business. This has resulted in a quicker turn around process for out of date hires. An item quantity report allows the client to see items across all assets, reducing the need for duplicated hires.

2. Provide a means to compare invoices

Working with the client to clearly understand needs and business drivers is key. As part of the initial pilot an 'Invoice Comparison' report was developed for Hire to allow the client to access this information at the click of a button, providing a simple invoice comparison tool for identifying any discrepancies.

3. Improve offshore productivity by reducing materials that arrive offshore with missing or incomplete certification

Hire has been developed with compliance in mind. The system captures asset certification dates (either input directly into Hire or through data transfer between systems) and built in validation ensures an asset cannot be on-hired without a valid inspecting certificate date. Through this functionality, a simple report generates the required information to allow the client to take appropriate action where required. For the pilot, Peterson further expanded cost reports to clearly identify the costs associated with equipment on hire but out of certification.

Deliverables

The initial four-month pilot on one of the client's assets yielded a 6% cost saving.

The client estimated that utilising Hire across all assets in their portfolio would give a potential saving of \pounds 1.1million per annum.

Through the successful deployment of Hire in the initial pilot phase, the client is now in the process of rolling out the application across all assets within their portfolio, as well as extending the reach across their current vendors to include further rental data. Through Peterson's commitment to continual improvement, we are working with the client to understand on going needs and identify areas of potential enhancement within the application.

Got a question?

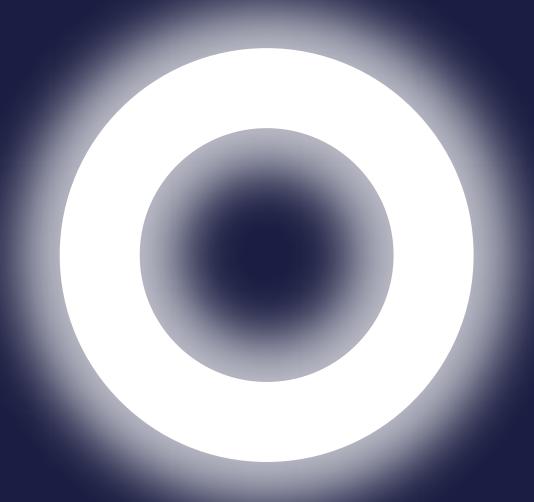
Looking for a demo? Technical issues or just want to find out more? Complete our enquiry form and our friendly support team will be happy to assist you.

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